



INTRODUCING THE

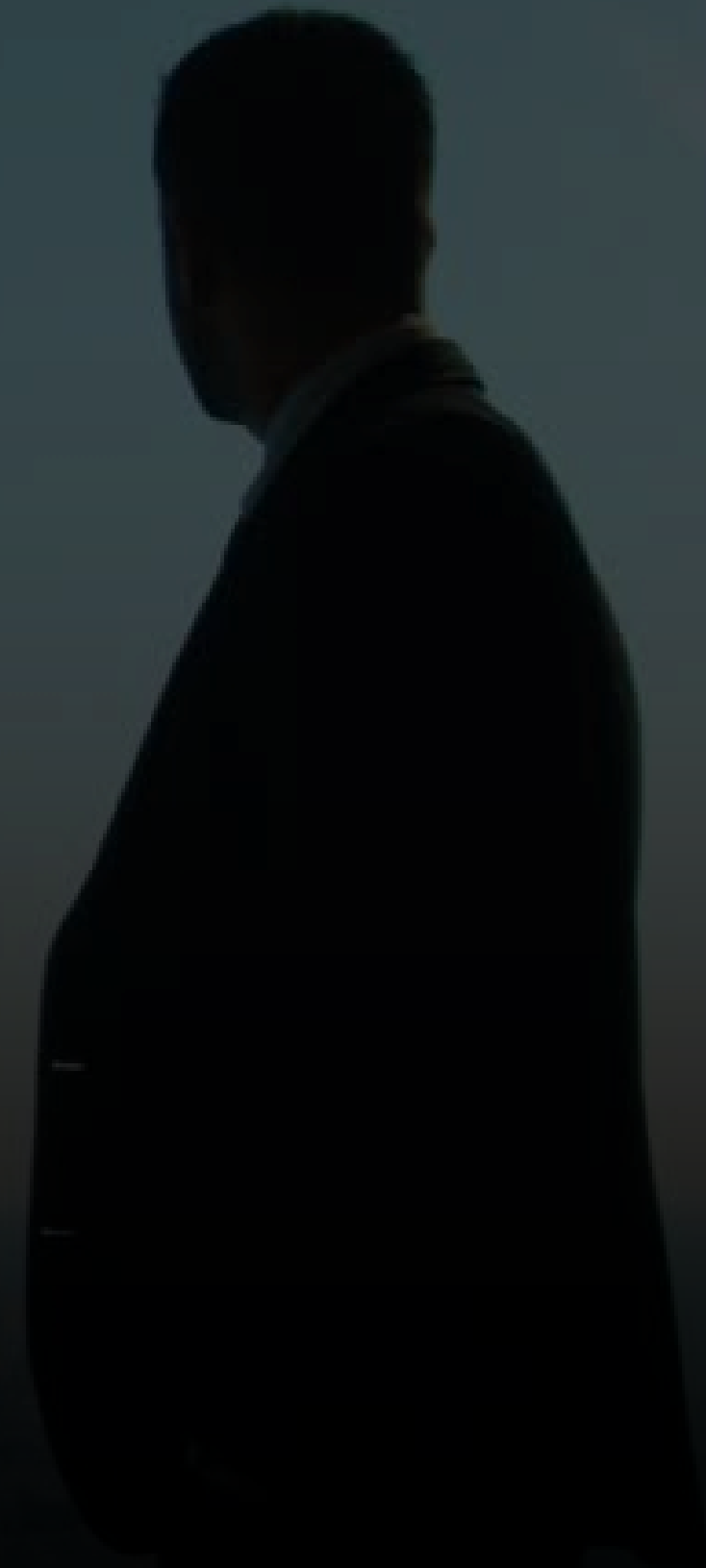
Ryoss Partner Program



A SELECT PARTNER PROGRAM

Elevate and *Expand* Your Services for Clients Looking to Enter or Access Professional Services in Southeast Asia

The Ryoss Partner Program is built for firms around the globe looking to extend capability, add client value, and create new revenue opportunities.



Who Is *Ryoss*

Ryoss is a Sydney-headquartered consulting firm with more than a decade of experience helping Australian businesses and their advisers access premium market entry, workforce, and operational support services across Southeast Asia. Trusted by leading brands and professional services firms, Ryoss is recognised as a benchmark in this space.



Our team includes on-the-ground legal, finance, consulting, recruitment, HR and IT specialists across the Philippines and Vietnam.

And we work closely with accredited partners in



Cambodia



Laos



Thailand



Malaysia



Indonesia



Singapore

A Quick Overview of The **Services We Offer**

Market Entry & Setup

-  Pre-Incorporation Advisory
-  Company Setup and Government Registrations
-  Managed Compliance Services
-  Build-Operate-Transfer (BOT)
-  Virtual Office
-  Business Visits / Travel
-  Legal Services
-  Tax, Accounting and Bookkeeping

Talent & Workforce

-  Employer of Record (EOR)
-  Talent Acquisition and Recruitment
-  Assessment and Background Screening
-  HR Advisory
-  HR Compliance and Workforce Governance
-  Managed HR Services
-  Health, Life and Accident Insurance

A Quick Overview of The **Services We Offer** (Con't)

Operational Support

-  Trademarking Services
-  POS Tax Compliance, Registration and Reporting
-  Ongoing Corporate Compliance
-  IT Infrastructure, WFH Packages and
Ongoing Support
-  IT Hardware and Procurement
-  Business Consulting

Property Solutions

-  Office Search and Workspace Sourcing
-  Workspace Vetting and Lease Support
-  Co-Working and Seat Leasing Solutions
-  Office Fit-Out and Workspace Setup
-  Property Maintenance and Facilities Management
-  Commercial Property Transfers and Registrations



Why We Partner with **Local Firms** and How That Creates More **Value** for **Their Clients**



We understand that sometimes:

Clients need help entering Southeast Asia, gaps in capability can mean lost opportunities.

Without a partner, **client goes elsewhere.**

**Ryoss
closes that gap.**

Better Client Outcome + Stronger Relationship + Added Revenue

Forming A **Partnership** Together.

A simple and proven model:



Simply Refer the Opportunity

Introduce your client to Ryoss, and we will handle the rest, with a firm commitment that we will never poach your clients.

As part of the Ryoss Partner Program, we can offer the sharing of revenue where appropriate.



Formalising the Working Relationship

Our Partner Agreement is designed to make the relationship clear, simple, and commercially safe from the outset.

It covers the key areas both parties need to work together with confidence.



Client ownership and non-poaching protections



A simple and concise referral fee structure



Clear roles and responsibilities



Communication and reporting expectations



Confidentiality and data protection



A Little More About *Ryoss*

A proven, Australian-led platform trusted by international businesses and built to help partner firms extend their value with confidence.



Proven Systems

Industry-leading systems, processes, and delivery frameworks built for quality, structure, and accountability.



Global Client Reach

Trusted by reputable brands and leadership teams across Australia, New Zealand, the US, Canada, and Europe across a diverse range of industries.



Partner-Safe Model

A proven partnership approach designed to protect client relationships and maintain clear commercial boundaries.



Build To Work

Practical Agreements, clear workflows, and proven ways of working that make partnership delivery simple and reliable



High-Standard Delivery

A service platform your firm can confidently stand behind, knowing your clients will receive support to the highest standard.



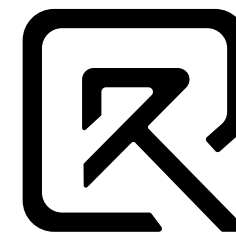
Australian-led, regionally delivered, and structured for client expectations

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Ryoss is defined by **exceptional service**, an uncompromising commitment to **compliance**, and **ethical standards** that place our clients and partners in safe, capable hands.

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»»» Next Steps

1

Align the Model

Ready to grow your business?
Let's establish a fair, workable
structure that aligns with
everyone's interests.

2

Formalize the Partnership

We document the model in
a tailored agreement that
reflects the partnership
properly.

3

Engage the Opportunity

We work with you to engage
clients in the right way for
the relationship and the
opportunity.

4

Maintain Visibility

You stay informed through
clear reporting, tracking, and
ongoing communication at
every stage.



A message from Martyn Ryan, Co-Founder

If you are seeking a trusted partner with a proven track record of delivering to the highest ethical and compliance standards, I would welcome the opportunity to explore a partnership together.

Let's Connect.

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🌐 ryoss.co